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| **Charles-Edouard CASTELLA** | London, UK ▪ 0044-(0)77-7579-6635  cecastella@yahoo.fr ▪ [LinkedIn URL](https://www.linkedin.com/in/charles-edouard-castella-82874030/) |

**Real Estate Executive**

*Accomplished and success-oriented executive with extensive experience in real estate and financial management and* investment compliance.

Adept at negotiating real estate leases, financial and business contracts, and conducting workplace service providing agreements as well as ensuring management initiatives implemented through effective oversight. Demonstrated expertise in improving efficiencies, managing projects across multiple platforms, and exceeding corporate goals. Proven track record of success in maintaining accurate data on portfolio performance, analysing existing portfolios, and developing strategies to achieve shared visions and goals.

**Highlights of Expertise**

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| * Investment & Asset Management * Debt & Equity Investments * Business Development * Strategic Planning & Execution * Project Management | * Data & Financial Analysis * Budget & Operations Review * Team Training & Leadership * Relationship Building * Effective Communication |

**Career Experience**

Arkstone Finance & Real Estate Management Ltd., London, U-K.

**MANAGING DIRECTOR** (Dec 2018 to Present)

Deliver corporate advisory services and develop investment structures and strategies regarding debt and equity. Perform real estate asset restructuring, financing and asset repositioning at highest historic value.

* Conducted agreements worth €297M in establishing Luxembourg SPV set-up, asset development, investment monitoring, and senior and Mezzanine debt financing in France, Poland, and Italy.
* Managed off-shore corporate holding and structuring targeting at improving investors return.

AERIUM Finance Ltd., London, U-K.

**EXECUTIVE DIRECTOR – HEAD OF FUND** (Jul 2007 to Dec 2018)

Organized Central European and Turkey retail and shopping malls portfolio purchased in 2005/2006 by Bainbridge fund. Pre-arranged portfolio financing and achieved re-development in competitive and adverse economic environment.

* Restructured above €1.0B of senior financings across CEE and Turkey since 2010.
* Oversaw portfolio financings for a facial amount of $573M in Turkey and €485M in Central Europe as well as prearranged refinancing deals between 2010 and 2015
* Conducted 26 transactions of approximately €970.0M regarding Asset/SPV disposals between 2009 to 2018 in Switzerland, Slovakia, Poland, Czech Republic, Georgia, and Turkey.
* Monitored multiple projects that included several retail development and restructuring plans worth €320M across CEE and Turkey.
* Renegotiated lease agreements i.e. Carrefour, Tesco, and Leroy-Merlin for accumulative annual rent exceeding €25M between 2010 and 2017 in four countries, including Poland, Czech Republic, Slovakia, and Turkey.

Lehman Brothers Real Estate Partners (L.B.R.E.P), London, U-K.

**ASSET MANAGER** (Oct 2006 to Jun 2007)

Represented as ATEMI steering and management committee member. Monitored cash-flows and implemented effective strategic plans for business development. Dealt negotiating and financing, due diligence processes, and investment committees reporting.

* Achieved €2.5B of diversified assets closed during 2006 to 2007 and €2.8B under management i.e. offices and residential.
* Administered “Peabody office portfolio” of four office buildings in Paris (AIC: €300M)
* Organized “Master portfolio” i.e. office portfolio in Paris and suburban area (AIC: €250M)
* Planned JV set up in Spain with local partners that worth €500M of residential units under development.

Additional Experience:

**EXCLUSIVE ADVISOR TO THE CEO (Milan, Italy; CEO: Sig. Eduardo COSENZA)** ▪ Eurotekna SpA

**ASSET MANAGER** ▪ STAM Europe

**ANALYST & JR. ASSET MANAGER (France, Switzerland, Italy)** ▪ Archon Group (France) (Goldman Sachs group)

**SALES MANAGER** ▪ Immobiliere Castella (Castella Real Estate Ltd.)

**Education & Credentials**

MA in International Financial Management (Honours)

*University of Economics Aix-en-Provence (Corporate Management Institute / Institut d’Administration des Entreprises – I.A.E.), Aix-en-Provence, France*

*Equus member - Bank and Financial Administration Modules*

Post-Graduate Masters in Law and Town Planning (“DESS”: 5 year degree)

*Aix-Marseille III Law University: town planning and property development, Aix-en-Provence, France*

Degree of Economics: Master’s in applied economics (Honours)

*Aix-Marseille III Economics University, Aix-en-Provence, France*

*Business Economics Module*